

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03839 290757Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----016977 300843Z /21

R 280729Z SEP 78  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4834

UNCLAS STOCKHOLM 3839

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJ: ADS REQUEST: SAUFLON INTERNATIONAL, INGLEWOOD CA

REF: COMMERCE CD-144, AUGUST 15, 1978

1. OF THE NUMBER OF FIRMS CONTACTED THE FOLLOWING HAVE  
INDICATED A PRELIMINARY INTEREST IN THIS PROPOSAL:

2. AB OPTOMEDICA AB  
STATIONSGATAN 11  
S-781 00 BORLANGE  
CONTACT: DR. ERIK DAHLSTEDT  
TELEPHONE: 0243/394 15

DR. DAHLSTEDT IS INTERESTED IN SAUFLON'S INSTRUMENTS AND  
EQUIPMENT. HE THINKS THE COMPETITION FOR SOFT CONTACT LENSES  
IS RATHER KEEN. THERE ARE TWO SWEDISH MANUFACTURERS OF CONTACT  
LENSES, AND AT LEAST TEN GERMAN, TWO BRITISH AND ONE FINNISH  
MANUFACTURERS ARE MARKETING THEIR LENSES IN SWEDEN. DR.  
DAHLSTEDT, AN EYE SPECIALIST, HAS RECENTLY STARTED THIS AGENCY.  
HE IS FINANCIALLY SOUND AND HAS A GOOD BUSINESS REPUTATION.  
RECOMMENDED TRADE CONTACT.

3. OPTIKSLIP AB  
SCHEELEGATAN 15  
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PAGE 02 STOCKH 03839 290757Z

S-212 28 MALMO  
CONTACT: MR. KURT ANDERSSON, MANAGING DIRECTOR  
TELEPHONE: 040/18 95 00  
TELEX: 32746 OSSSLIP S

OPTIKSLIP IS A MEDIUM-SIZED IMPORTER/AGENT/DISTRIBUTOR OF  
EYEGLOSS FRAMES, OPHTHALMIC LENSES, INSTRUMENTS AND APPARATUS.

IT HAS SHARE CAPITAL OF SKR 200 THOUSAND, APPROXIMATE ANNUAL TURNOVER OF SKR 14 MILLION AND 73 EMPLOYEES. THE FIRM HAS A SUBSIDIARY IN OSLO, NORWAY, AND AN AFFILIATED FIRM AT HUDIKSVALL, A SMALL CITY IN THE NORTHERN PART OF SWEDEN. OPTIKSLIP IS FINANCIALLY SOUND AND HAS MET ITS BUSINESS OBLIGATIONS PROMPTLY. RECOMMENDED TRADE CONTACT. (WTDR 01/78).

4. AB NILAX OPTIK  
BOX 2088  
S-650 02 KARLSTAD  
CONTACT: MR. ERIK LAMBERGER, MANAGING DIRECTOR  
TELEPHONE: 054/11 57 10

THIS SMALL DISTRIBUTOR/WHOLESALE OF OPTICAL PRODUCTS HAS SHARE CAPITAL OF SKR 60 THOUSAND AND 10 EMPLOYEES. ACCORDING TO LOCAL CREDIT SOURCES IT IS FINANCIALLY SOUND AND NOTHING DEROGATORY HAS BEEN REPORTED ABOUT THE FIRM.

5. MR. JONATHAN VICK OF SAUFLON INTERNATIONAL OBTAINED THE NAMES AND ADDRESS OF THESE FIRMS WHEN HE ATTENDED THE CONTACT LENS CONGRESS IN GOTHENBURG, SWEDEN, SEPTEMBER 14-17.  
MARTENS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STOCKH03839  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Review Action:** RELEASED, APPROVED  
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**Review Event:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**SAS ID:** 1507583  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST: SAUFLON INTERNATIONAL, INGLEWOOD CA  
**TAGS:** BEXP, SW  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014